

LAURA A. FRASE
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EDUCATION

Southern Methodist University, M.A., Dispute Resolution, 2013
St. Mary's University School of Law, J.D., San Antonio Texas, 1985
Associate Editor, St. Mary's Law Journal
Phi Delta Phi, Academic Fraternity
Honored by Order of the Barristers
Rhodes College, B.A. International/Global Studies, Memphis Tennessee

TEACHING EXPERIENCE

ASSISTANT PROFESSOR OF LAW AND DIRECTOR OF ADVOCACY COMPETITIONS, UNT DALLAS COLLEGE OF LAW, Dallas Texas (2018 - to present)

Practice Foundation I (Interviewing & Counseling)(required experiential learning course)

Practice Foundation II (Negotiation & Conflict Resolution)(required experiential learning course)

Dispute Resolution Special Topics – Cognitive Biases in Decision Making

Academic Committee Service:

(2018-2019, 2020-2021) Honor Code Committee and Scholarship Committees

(2019-2020) Faculty Development Committee

(2019-2021) Academic Affairs Cabinet Committee and Curriculum Committee (Secretary)

Community Service

Coordinate traveling advocacy competition tryouts, teams and coaches and lead in-house Mock Trial and Moot Court Competitions for UNT Dallas College of Law students

Faculty Advisor – Board of Advocates

Ad-hoc Committee Member designing inaugural Tex. ABOTA Voir Dire Competition, summer 2020

ADJUNCT PROFESSOR, UNT DALLAS COLLEGE OF LAW, Dallas Texas (2016 – to fall 2017)

Dispute Resolution Special Topics: Designed and taught course on Cognitive Biases (summer 2017)

Practice Foundation II: Negotiation and Conflict Resolution: Led small group negotiation performance exercises (fall 2016, spring 2017 and fall 2017)

Practice Foundation II: Negotiation and Conflict Resolution. Visiting Lecturer. Topic: “What Did You Say? Listening Tactics for Negotiators” (fall 2016 and spring 2017)

PUBLICATIONS AND PRESENTATIONS

Invited Speaker, *Anchoring Effect in Negotiations*, JUNIOR LEAGUE OF DALLAS, Feb. 2021

Proposal and Article Accepted: *Refining Our Thinking About Thinking: Battling the Sway of Cognitive Biases in Negotiation*, 52 Cumb. L. Review ____ (2021).

Discussion Group Member, *Best Practices and Trends in Teaching ADR*, SEALS August 2020

Speaker, *Getting Less Wrong: Understanding Cognitive Biases and Their Impact on Decision-Making*. INTERNATIONAL OMBUDSMEN ASSOCIATION Webinar, September 13, 2018.

Speaker, *Draggin’ the Line: Cognitive Biases*, TEXAS ASSOCIATION OF DEFENSE COUNSEL Summer Seminar, July 26, 2018.

When Strategies Go Awry: Part 6 in a Series on Cognitive Biases and Their Impact. Subtitle: *Refining Our Thinking about Thinking: Battling the Sway of Cognitive Biases*, MEALEY’S TRADE SECRET LAW REPORT Vol. 2 # 5 (April, 2018). Article was also published in six other MEALEY’S editions.

When Strategies Go Awry: Part 5 in a Series on Cognitive Biases and Their Impact. Subtitle: *I Gotta be Me! Self-Enhancing Cognitive Biases*, MEALEY’S FRACKING REPORT Vol. 5 # 3 (March, 2018). Article was also published in six other MEALEY’S editions.

When Strategies Go Awry: Part 4 in a Series on Cognitive Biases and Their Impact. Subtitle: *But Wait – I Remember It Differently: Cognitive Biases That Mess with Our Memories*, MEALEY’S LIT. REPORT: ASBESTOS Vol. 33 # 1 (February 14, 2018). Article was also published in six other MEALEY’S editions.

Speaker, *The Anchoring Effect: Draggin’ the Line in Litigation and Negotiation*. COLLIN COUNTY BAR ASSOCIATION, Corporate Counsel Section (Jan. 11, 2018).

When Strategies Go Awry: Part 3 in a Series on Cognitive Biases and Their Impact. Subtitle: *Loss Aversion and its Collaborators or “I hate losing. I hate losing more than I even wanna win,”* MEALEY’S EMERGING TOXIC TORTS Vol. 26 # 19 (Jan. 9, 2018). Article was also published in six other MEALEY’S editions.

When Strategies Go Awry: Part 2 in a Series on Cognitive Biases and Their Impact. Subtitle: *Anchoring Effect: “Draggin the Line” in Litigation and Negotiation*, MEALEY’S EMERGING TOXIC TORTS Vol. 26, #17 (Dec. 5, 2017). Article was also published in six other MEALEY’S editions.

When Strategies Go Awry: Part 1 in a Series on Cognitive Biases and Their Impact. Subtitle: *Confirmation Bias: Litigation and Negotiation through Rose-Colored Glasses*, MEALEY’S HEALTH

CARE COVERAGE AND ACA Vol. 4 # 9 (Nov. 2017) . Article was also published in six other MEALEY'S editions.

Panel Leader, Speaker, and Author, *Cognitive Biases in Negotiation: How to Play the "Brain Game"* presented at ASSOCIATION OF CORPORATE COUNSEL Annual Meeting on behalf of MERITAS LAW FIRMS WORLD WIDE, San Fransico, Oct. 2016.

Co-Author, *Bostic v. Georgia-Pacific: The Texas Supreme Court Extends and Refines Substantial Factor Causation*. MEALEY'S LIT. REPORT: ASBESTOS, Vol. 29, #13 (Aug. 13, 2014).

Co-Panelist and Co-Author, *Psychological Biases Impacting Negotiation, Let's Talk: In House to In House* Series Webinar on behalf of DEFENSE RESEARCH INSTITUTE, July 2014.

Co-Author, *Liability of Equipment Manufacturers for Products of Another: Is Relief in Sight?* COLUMNS SILICA, HARRIS MARTIN PUBLICATIONS, 6-10 (April 1, 2007).

Faculty, Trial Academy of the TEXAS ASSOCIATION OF DEFENSE COUNSEL.

Author and Speaker, *Ethical Considerations in Multiple Representations, Mass Settlement & Technology Use*. Presented at MEALEY'S Premises Liability Conference, San Francisco, 2003.

Author and Speaker, *New State Legislation and Decisions Affecting Tort Causes of Action*. Presented to the TEXAS INDEPENDENT INSURANCE ADJUSTERS ASSOCIATION, Dallas 1995.

Author and Speaker, *Review and Analysis of Tort Reform Bills before the Texas Legislature*. Presented to the NORTH DALLAS BAR ASSOCIATION, Dallas 1995.

Bankruptcy: Pre-Petition Acceleration of Mortgage Debt of Principal Residence- Arrearages May be Cured under Chapter 13 plan and Original Payment Schedule Reinstated, 16 ST. MARY'S L. J. 527 (1985).

PRIVATE PRACTICE EXPERIENCE SUMMARY

I have over 35 years of experience as a trial attorney, concentrating in insurance defense, personal injury and mass tort litigation. I led all phases of litigation, managed large dockets of complex matters for Fortune 500 companies, mid-sized clients and "Mom & Pop" shops. I participated in complex pre-trials and jury selection in Mass Tort cases, tried several cases to successful verdict, took and defended hundreds of depositions of fact witnesses and experts and argued at multiple hearings. I have also crafted and led numerous seminars for attorneys and clients on litigation strategies and questioning techniques. Finally, I served as Negotiation/Settlement Counsel and resolved thousands of matters at significant cost savings for my clients.

Cantey Hanger, LLP, Dallas Texas <http://www.canteyhanger.com/>
Of Counsel, 2015-present

Defense of insureds in mass tort litigation, including asbestos and talc matters, trucking

case and serving in roles as National, Regional and Settlement. Work is part time as docket continues to wind down.

Forman Watkins Krutz, LLP, Dallas Texas <http://formanwatkins.com/>

Partner, 2000-2015 (Office closed)

Specialized in products liability, mass tort, premises liability and general insurance defense litigation. Tried premises liability case to no liability defense verdict. Led trial team in multiple, complex pre-trials and participated in jury selection in mass tort matters.

Wilson Elser Moskowitz Edelman & Dicker, Dallas Texas

Associate, 1998-Dec. 1999

Defended contractor Brown & Root in asbestos litigation.

Godwin Carlton (now Godwin PC), Dallas Texas

Associate, 1995-1997

Defended equipment manufactures in asbestos litigation. Also defended insureds in automobile liability cases.

Calhoun Stacy, Dallas Texas

Associate, 1993-1995

General Insurance defense, Subrogation and Worker's Compensation litigation, including trial.

USF&G Insurance Company, Dallas Texas

In-house Litigation Attorney, 1992-1993 (office closed)

General Insurance defense, Subrogation and Worker's Compensation litigation.

Patterson Lamberty Walls & Stanford, Dallas Texas

Associate, 1986-1991

General Insurance defense, Subrogation and Worker's Compensation litigation, including trials.

United States Magistrate Judge Dan A. Naranajo, W. D. Texas, San Antonio Division

Judicial Briefing Clerk, 1985

PROFESSIONAL HONORS & ASSOCIATIONS

State Bar of Texas – ADR Committee

ABA – Dispute Resolution Committee

Women Leaders in the Law - Martindale Hubbell®

Outstanding Young Lawyer of the Year, Dallas Young Lawyers Association

Preeminent Distinguished AV Peer Review Rating, Martindale Hubbell®, 2008 to present

PROFESSIONAL LICENSES

Texas (1985), U.S. Federal District Courts (Texas), Northern, Eastern and Southern divisions.